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## Sr. Sales Executive (IVD Department) for Mandalay

### Description

- 📄 No. of Position – 1 Post
- 📄 Department – In Vitro Diagnostics – IVD Department
- 📄 Job Location – Chanayethasan Township, Mandalay
- 📄 Job Type – Full Time (Six Working days/Week)
- 📄 Salary – (In Accordance with Expertise)
- 📄 Job Industry – Medical / Hospital

### Hiring organization

Fourteen Star Network Co.,Ltd

### Employment Type

Full-time

### Date posted

January 10, 2025

### Responsibilities

1. Making appointments and regular call visit to new and existing customers
2. Promoting the products
3. Implement sale strategies to achieve growth and hit sales targets.
4. Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.
5. Find new customers and build strong relationships to maximize sales.
6. Retain existing customers by providing prompt customer services.
7. Responsible for tracking the competitor information and activities.
8. Supervise sales team in sales operations.
9. Making dual call with sales executive where needed
10. Prepare daily, weekly, and monthly schedule.
11. Regular and timely reporting of daily, weekly, and monthly report

### Qualifications

1. Education level – Any Graduate (Related Experience Filed and Laboratory product experience prefer)
2. Experience level – Above 2 years working experience in Lab Equipment Sales/ Retail, Wholesale, Modern Trade Sales.
3. Preferred Age – Under 30 years
4. Computer Skill level – Good (word, power point, Excel), internet and email.
5. Language Skill – Good (English/Myanmar)
6. Good personality
7. Willing to travel.
8. Good cooperation and communication skill