

https://fourteenstar.com/job/senior-sales-executive-medical-disposable-for-yangon/

Senior Sales Executive (Medical Disposable) for Yangon

Description

[?] No. of Position - 1 Post

? Preferred Gender - Male/Female

2 Department - Sales Operation Dept. (Lower Myanmar)

2 Job Location - Thingangyun Township, Yangon

2 Job Type – Full Time (Six Working days/Week)

Salary - (In Accordance with Expertise)

? Job Industry - Medical / Hospital

Responsibilities

- 1. Implement sales strategies to achieve growth and hitting sales targets
- 2. Making appointments and regular call visit to new and existing customers
- 3. Communicate effectively and efficiently and maintain strong relationships with customers
- 4. Find new customer and build strong relationship to maximize sales
- 5. Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs
- 6. Retain existing customers by providing prompt customer services
- 7. Responsible for tracking the competitor information and activities
- 8. Supervise sales team in sales operations
- 9. Promoting the products
- 10. Must be perform sales calls per daily/weekly/monthly.
- 11. Must be to get the sale target the respective area.
- 12. Prepare daily, weekly and monthly schedule

Qualifications

- 1. Education level Any Graduate
- 2. Experience level 2 years working experience in (Medical Disposable) sales.
- 3. Preferred Age Under 35 years
- 4. Computer Skill level Good (word, power point, Advanced excel), internet and email.
- 5. Language Skill Good (English/Myanmar)
- 6. Good personality
- 7. Be able to do trips in the whole Myanmar.
- 8. Strong problem diagnosis and resolving skills, developing options, and implementing solutions.
- 9. Good cooperation and communication skills.

Hiring organization

Fourteen Star Network Co.,Ltd

Employment Type

Full-time

Date posted

January 10, 2025

Valid through

28.02.2025