



<https://fourteenstar.com/job/senior-sales-executive-laboratory-equipment-ivd-products/>

Senior Sales Executive (Laboratory Equipment & IVD Products)

Hiring organization
Fourteen Star Network Co.,Ltd

Description

📍 Location: Yangon, Myanmar
👤 Open Positions: 1 (Any Gender)

Employment Type
Full-time

📍 Office Address:
M-3, Makha Housing, No.31, Sa/Kha Quarter, Lay Daunt Kan Road, Thingangyun Township, Yangon

Date posted
September 14, 2026

📍 If you are driven by results, enjoy meeting healthcare professionals, and want to grow in the medical technology industry, we would love to hear from you.

Responsibilities

Promote and sell laboratory equipment and IVD products to hospitals, clinics, and laboratories

Manage sales of diagnostic systems including hematology, biochemistry, and immunoassay analyzers

Handle reagents, test kits, and laboratory consumables for both routine and specialized testing

Identify new B2B opportunities while maintaining strong relationships with existing clients

Deliver product presentations, demonstrations, and technical explanations to customers

Prepare quotations, proposals, and sales reports

Coordinate after-sales support such as installation, training, and maintenance follow-ups

Conduct market research and monitor competitor activities

Qualifications

Any graduate (laboratory-related background preferred)

Minimum 2 years of experience in:

Laboratory equipment sales

Medical product distribution

Retail, wholesale, or modern trade sales

Preferred age: Under 35 years

Job Benefits

Competitive base salary + attractive sales incentives

General, travel, and phone allowances

Uniform provided

Opportunity to work with advanced diagnostic technologies and leading healthcare institutions