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Senior Sales Executive for Medical Imaging Dept. – Yangon

Hiring organization

Fourteen Star Network Co.,Ltd

Employment Type

Full-time

Date posted

January 28, 2025

Description

- No. of Position – 1 Post
- Department – Sales Operation Dept. (Lower Myanmar)
- Job Location – M – 3, Makha Housing, No.31, Sa/Kha Qt. Lay Daunt Kan Road, Thingangyun Township.
- Job Type – Full Time (Six Working days/Week)
- Salary – (In Accordance with Expertise)
- Job Industry – Medical / Hospital

Responsibilities

1. Making appointments and regular call visit to new and existing customers
2. Promoting the products
3. Implement sale strategies to achieve growth and hit sales targets.
4. Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.
5. Find new customers and build strong relationships to maximize sales.
6. Retain existing customers by providing prompt customer services.
7. Responsible for tracking the competitor information and activities.
8. Supervise sales team in sales operations.
9. Making dual call with sales executive where needed
10. Prepare daily, weekly, and monthly schedule.
11. Regular and timely reporting of daily, weekly, and monthly report.

Qualifications

1. Education level – Preferable, B.Med.Tech. (Radiography), BE (EP, MP, EC), Any Graduate (Experience in Related Field)
2. Experience level – Above 2 years working experience in Medical Equipment Sales.
3. Preferred Age – Under 35 years
4. Computer Skill level – Good (word, power point, Advanced excel), internet and email.
5. Language Skill – Good (English/Myanmar)
6. Good personality
7. Be able to do trips in the whole Myanmar.
8. Strong problem diagnosis and resolving skills, developing options, and implementing solutions.
9. Good cooperation and communication skills.