



<https://fourteenstar.com/job/senior-key-account-executive-medical-equipment-for-yangon/>

Senior Key Account Executive (Medical Equipment) for Yangon

Hiring organization
Fourteen Star Network Co.,Ltd

Description

- **No. of Position – 1 Post**
- **Preferred Gender – Male/Female**
- **Department – Business Development Dept.**
- **Job Location – Thingangyun Township, Yangon**
- **Job Type – Full Time (Six Working days/Week)**
- **Salary – (In Accordance with Expertise)**
- **Job Industry – Medical / Hospital**
- **Application Deadline – 31-7-2024**

Employment Type

Full-time

Date posted

June 6, 2024

Valid through

31.07.2024

Responsibilities

1. Making appointments and regular call visit to new and existing customers
2. Promoting the products
3. Implement sale strategies to achieve growth and hit sales targets.
4. Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.
5. Find new customers and build strong relationships to maximize sales.
6. Retain existing customers by providing prompt customer services.
7. Responsible for tracking the competitor information and activities.
8. Supervise sales team in sales operations.
9. Making dual call with sales executive where needed
10. Prepare daily, weekly, and monthly schedule.
11. Regular and timely reporting of daily, weekly, and monthly report

Qualifications

1. Education level – Preferable, B.Med.Tech. (Radiography), B.Sc, B.A , Any Graduate (Experience in Related Field)
2. Experience level – experience in Medical Equipment or Professional Filed.
3. Preferred Age – Under 35 years
4. Computer Skill level – Good (word, power point, Advanced excel), internet and email.
5. Language Skill – Good (English/Myanmar)
6. Good personality
7. Be able to do trips in the whole Myanmar.
8. Strong problem diagnosis and resolving skills, developing options, and implementing solutions.
9. Good cooperation and communication skills.

Job Benefits

- Phone Bill Allowance.
- Travelling Allowance.

- Bonus.
- Working Day – Full Time (Six Working days/Week)
- Off Day – Sunday & Public Holidays.
- Office Hour – 9 Am to 5 Pm
- Training Provide
- Promotion opportunities