



<https://fourteenstar.com/job/sales-executive-for-medical-imaging-dept-mandalay/>

Sales Executive for Medical Imaging Dept. – Mandalay

Hiring organization
Fourteen Star Network Co.,Ltd

Employment Type
Full-time

Date posted
January 24, 2025

Valid through
28.02.2025

Description

- Position Title – Sales Executive
- No. of Position – 2 Post
- Department – Imaging Dept. (Upper Myanmar)
- Job Location – Chanayetharsan Township, Mandalay
- Job Type – Full Time (Six Working days/Week)
- Salary – (In Accordance with Expertise)
- Job Industry – Medical / Hospital
- Application Deadline – 28-2-2025

Responsibilities

- o Identify and pursue sales opportunities in Upper Myanmar for imaging products.
- o Conduct product presentations, demonstrations, and training to healthcare professionals.
- o Achieve monthly and quarterly sales targets set by the company.
- o Develop and maintain long-term relationships with healthcare providers, hospitals, and Clinics.
- o Provide excellent customer service and timely follow-up with KOLs to ensure satisfaction and repeat business.
- o Gather market intelligence and provide feedback on customer needs, market trends, and competitor activity.
- o Identify new market opportunities to expand the company's customer base.
- o Prepare and submit regular sales reports, including forecasts and territory activity updates.
- o Maintain accurate records of sales activities, customer communications, and contracts.
- o Work closely with the senior sales team, business development team, and technical support team to ensure the successful implementation of sales strategies.
- o Participate in sales meetings, product training, and team-building activities.
- o Ensure all sales activities align with company policies and relevant legal and regulatory requirements.

Qualifications

1. Education level – Bachelor's degree in Business Management, Marketing, Engineering or Related field.
2. Experience level – Prior experience in medical equipment sales or related field in an advantage.
3. Preferred Age – Between 25 to 35 years old
4. Computer Skill level – Microsoft Office & CRM tools.
5. Language Skill – Fluency in Burmese & intermediate level in English.
6. Good personality
7. Be able to do trips in the whole Myanmar.
8. Strong problem diagnosis and resolving skills, developing options, and implementing solutions.
9. Good cooperation and communication skills.