



<https://fourteenstar.com/job/project-sales-manager/>

Project Sales Manager

Description

Project Sales Manager (Male/Female – 1 post)

Working Hour	– 9:00 Am to 5:00 Pm
Working Days	– Monday to Saturday
Off Days	– Sunday & Public holiday
Salary	– Depend on experience

Hiring organization

Fourteen Star Network Co.,Ltd

Date posted

June 5, 2025

Responsibilities

- To generate leads and cold calling to get appoints with potential clients
- To attend face to face client meeting to understand client requirement and consultatively pitch our solutions
- To identify and prospect clients that can benefit from our solutions
- To effectively manage existing relationships to retain revenue
- To identify upsell and cross-sell opportunities
- Set plan to develop a very strong relationship with the key customers who are main players in the market.
- Monitors competitors' activities, strategies, organization chart as well as prices. Come up with the plan against the movement of the competitors and discuss with Senior Management Team.

Qualifications

- Diploma/Degree in any Engineering or relevant field.
- Knowledge on Multi-media, Audio Visual, Content Management and IT solutions is a plus point
- Experience in tendering and managing projects would be an added advantage
- Prior experience working with clients from the gas pipe line sector is preferred.
- 2 to 3 years of sales project experience as senior executive or Manager level
- Degree or above holder in Sales & Marketing qualification preferred
- Fluent in English, strong sale presences, good interpersonal and communication skills.
- Strong knowledge in Microsoft office and knowledge in CRM tools

Job Benefits

Ph Bill – Provided