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Hiring organization
Fourteen Star Network Co.,Ltd

Employment Type
Full-time

Date posted
September 14, 2026

Description

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▯▯▯▯▯▯▯▯▯▯ ▯▯▯▯▯▯▯▯▯ :
fourteenstar14003@gmail.com
▯▯ Viber: 09- 420092072.

Responsibilities

▯▯Achieve monthly, quarterly, and annual sales targets for assigned IVD product portfolio.
▯▯Independently manage the full sales cycle lead generation, product presentation, quotation, negotiation, and closing.
▯▯Identify new business opportunities in hospitals, clinics, private labs, and diagnostic centers.
▯▯Prepare and submit accurate sales forecasts and sales reports.
▯▯Conduct product demonstrations, evaluations, and trial run at customer sites.
▯▯Provide application training to laboratory staff on instruments, reagents, and workflows.
▯▯Support instrument installation and commissioning in coordination with service teams
▯▯Independently manage assigned customer accounts and KOL.
▯▯Maintain strong, long-term relationships with decision makers, lab managers, and technicians.
▯▯Monitor competitor activities, pricing, and product positioning in Myanmar market.
▯▯Support marketing activities such as workshops, seminars, and product launches when required.

Qualifications

▯▯ Education level – B Med.Tech (Laboratory)
▯▯ Experience level – at least 1- or 2-years' experience in Medical Equipment or Professional Filed.
▯▯ Be able to do trips in the whole Myanmar.