



<https://fourteenstar.com/job/area-sales-manager-for-medical-equipment-ygn-mdy/>

Area Sales Manager For Medical Equipment-YGN & MDY

Hiring organization

Fourteen Star Network Co.,Ltd

Description

Highlights

- Working Day – Weekly Monday to Friday.
- Saturday – Work From Home
- Off Day – Sunday & Public Holidays.
- Office Hour – 9 Am to 5 Pm

Employment Type

Full-time

Date posted

November 29, 2022

Job Description

1. Achieving growth and hitting sales targets by successfully managing the sales team
2. Managing objectives setting, coaching and performance monitoring of SSE, SE.
3. Good communication existing accounts, obtain orders, and establish new accounts by planning and organizing daily work schedule to call on existing or potential healthcare professionals
4. Analyze reports, data, target list and appropriate territory information to focus sales efforts
5. Presentation activity and result reports, such as daily call reports, weekly work plans, and monthly and annual territory analysis to management.
6. Excellent knowledge of the market conditions
7. Analysis and Monitor competition by gathering current marketplace information
8. Develop and follow up on business leads.
9. Be able to explain the receptive items to the customers
10. Arrange the SSE, SE to go way regularly to the medical stores, private & government clinics, laboratories, Hospitals in respective area.
11. Supervise to collect the chance of sale, information of potential situation.
12. Responsible to get the sale target the respective area.
13. Good Contacts for Creating Sales

Qualifications

Job Requirements

1. Any Graduate
2. Preferable M.B.B.S. ,B.Med.Tech. (Radiography), B.E.(Mechanical, Mechatronic, EC),
3. Under 45 years old

4. Working Experience 4 years in related field.
5. Good personality & good looking
6. Be able to do trips in the whole Myanmar.
7. Be Healthy and interesting in serving Job.
8. Good cooperation and communication skill
9. Ability to prioritize activities and handle multiple tasks simultaneously
10. Strong problem diagnosis and resolving skills, developing options and implementing solutions
11. Microsoft Office(word, power point, excel), internet and email
12. Driving license(more preference)

Job Benefits

- Phone Bill Allowance.
- Traveling Allowance.
- Health Insurance.