



<https://fourteenstar.com/job/sr-sales-executive-for-medical-equipment-ygn-mdy/>

## Sr.Sales Executive For Medical Equipment-YGN & MDY

**Hiring organization**  
Fourteen Star Network Co.,Ltd

### Description

**Employment Type**  
Full-time

Highlights

**Date posted**  
November 29, 2022

- Working Day – Weekly Monday to Friday.
- Saturday – Work From Home
- Off Day – Sunday & Public Holidays.
- Office Hour – 9 Am to 5 Pm

### Job Description

1. Making appointments and regular call visit to new and existing customers
2. Promoting the products
3. Implement sale strategies to achieve growth and hitting sales targets
4. Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs
5. Find new customer and build strong relationship to maximize sales
6. Retain existing customers by providing prompt customer services
7. Responsible for tracking the competitor information and activities
8. Supervise sales team in sales operations
9. Making dual call with sales executive where needed
10. Prepare daily, weekly and monthly schedule
11. Regular and timely reporting of daily, weekly and monthly report

### Qualifications

#### Job Requirements

1. Any Graduate with Certificate/Diploma in (Sales & Marketing/ Business Management)  
Preferable B.Med.Tech. (Radiography), B.E.(Mechanical, Mechatronic, EC),
2. 3 years working experience in medical equipment sales
3. Under 35 years Old.
4. Good Computer Skills (Word, PowerPoint, Advanced excel), internet and email
5. Excellent cooperation and communication skill and advanced English.
6. Good personality, Team Works, Positive Thinking.
7. Be able to supervise the Sales team efficiently & effectively.
8. Willing to travel

**Job Benefits**

- Phone Bill Allowance.
- Traveling Allowance.
- Health Insurance.